Subcontracting Presentation
June 9, 2016

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What We Will cover

What’s New

Subcontracting Facts

Subnet

Who Can Offer Assistance

Questions

What's New?

NDAA 2013

- Credit for Lower Tier Subcontracting (Proposed)
- 13 CFR 125.3(c) Subcontracting Assistance (Final)
- 13 CFR 125.6(e) Prime contractor performance requirements (limitations on subcontracting) (Final)

What's a Proposed or Final Rule

- Proposed rule - This is the rulemaking stage in which an agency proposes to add to or change its existing regulations and solicits public comment on this proposal.

- Final rule - This is the last step of the rulemaking process in which the agency responds to public comment on the proposed rule and makes appropriate revisions before publishing the final rule in the Federal Register to become effective.

What's a Interim Rule
(infrequently used)

- Interim Final Rule - These interim rules are typically issued in conformity with statutory provisions allowing agencies to publish a final rule that becomes effective soon after publication, without going through the proposed rule stage. The "good cause" exception in the Administrative Procedure Act allows agencies to bypass public notice and comment on a rule when it would be impracticable, unnecessary, or contrary to the public interest. This process typically allows for public comment after the

Next Steps in the Regulation Process

- This goes to the FAR council
- They draft their rule
- It could be final, interim or proposed
- Then its printed in the FAR and performed by contracting officers and government Contractors?

Compliance Reviews

- Only two types of reviews
- DoD will conduct CR on OTSB that have DOD and Civilian Contracts
- If you receive a marginal or Unsatisfactory SBA and DOD will do your follow up review
- If you receive a marginal or Unsatisfactory a Corrective Action Plan must be submitted to the AD
- We will request pre analysis information 90 days prior to review as well as advise what we will need at the CR
- This new process will inform you of what your rating will

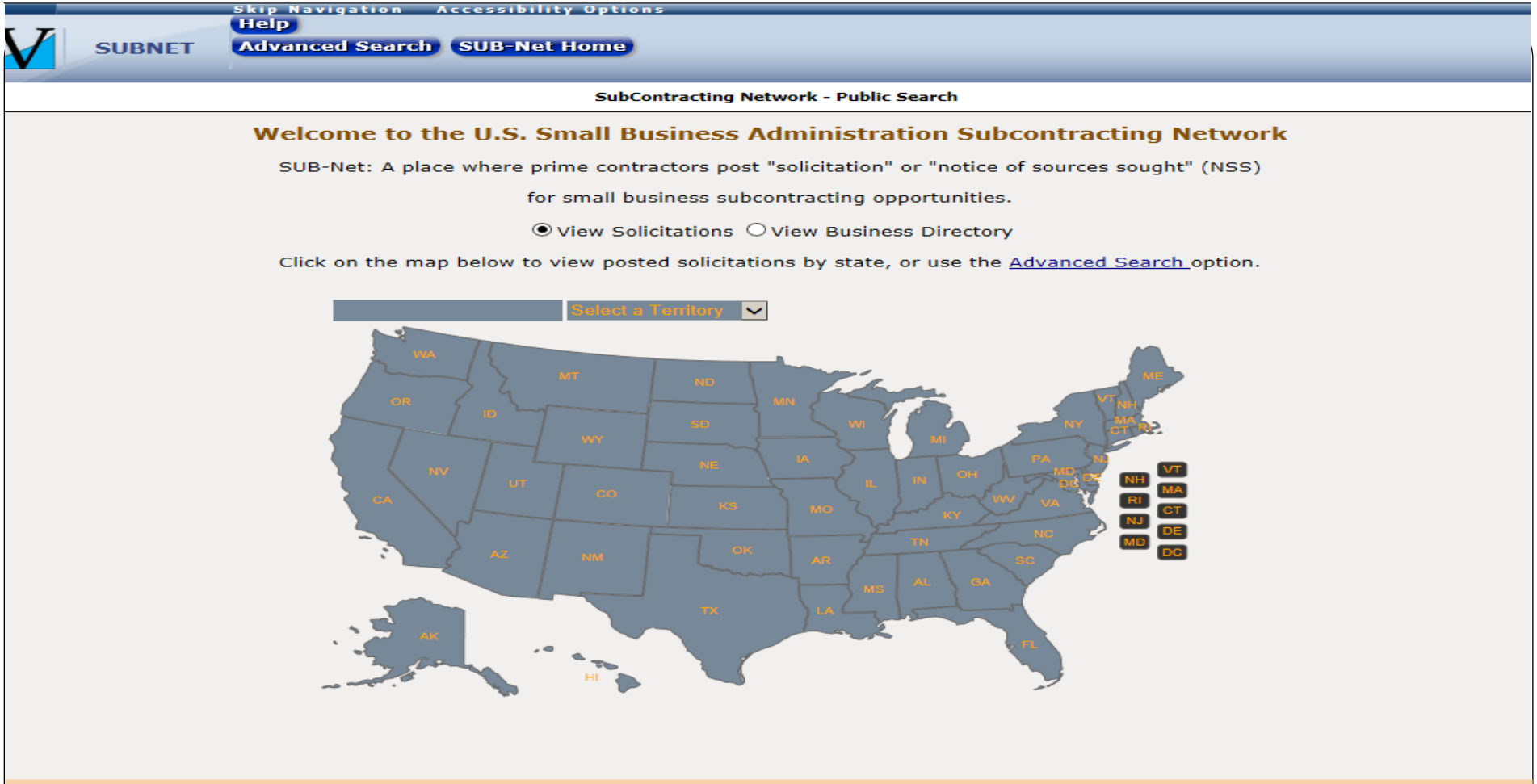
Subcontracting Facts

- CP vs IP
- Plan Period
- Plan Time Frame
- Approver (plan & report)
- Reporting Periods
- Hitting Goals (CP goals as associated with FY)
- Problems Reviewing the reports, Contractor not providing information about their shortfalls

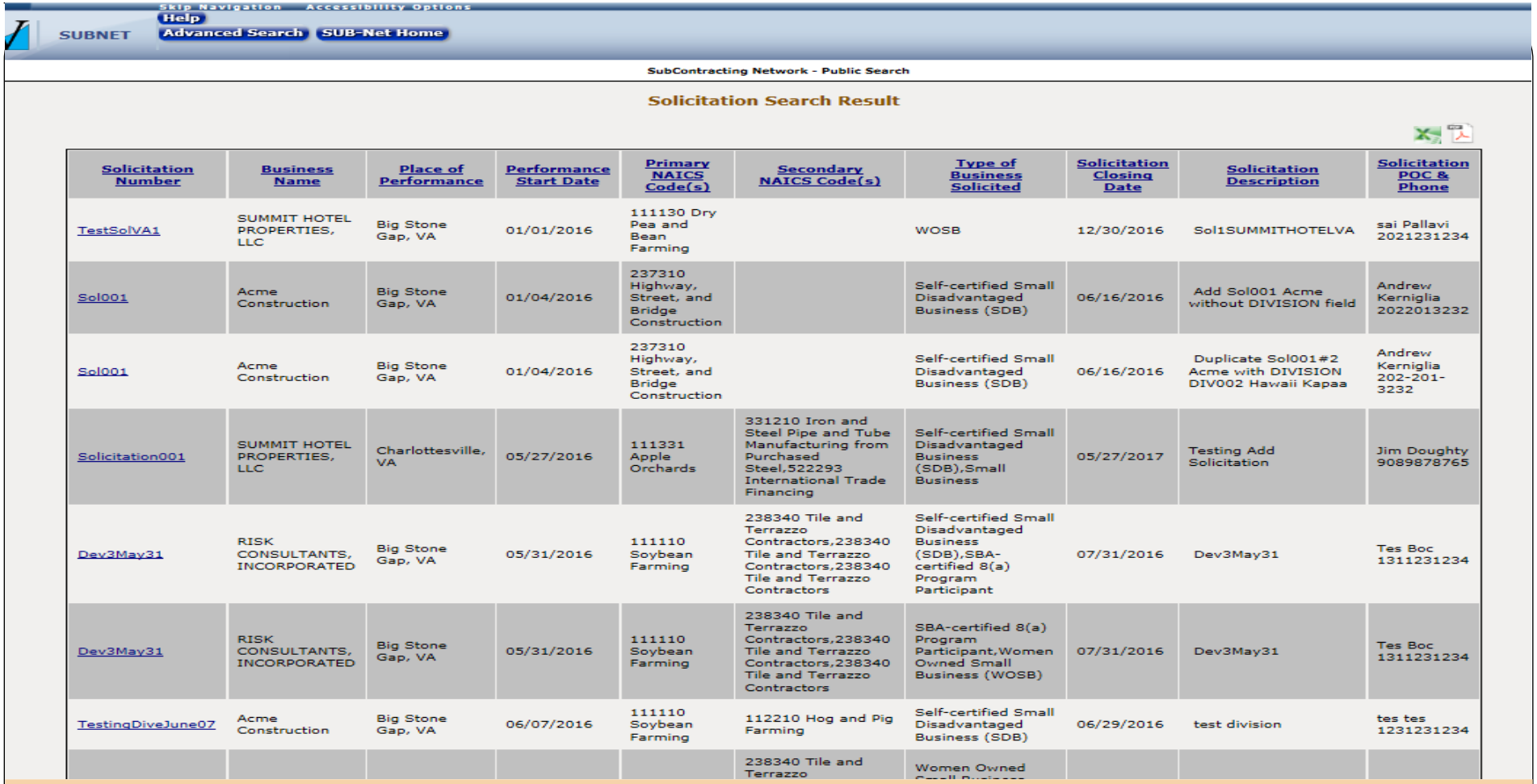
SUB-Net
*web.sba.**gov/subnet/***
Google: Subnet

SUB-**Net** -- Electronic Bulletin Board for Subcontracting Opportunities

- Free
- Quick Registration
- No Approval
- Start Posting
- Start Searching

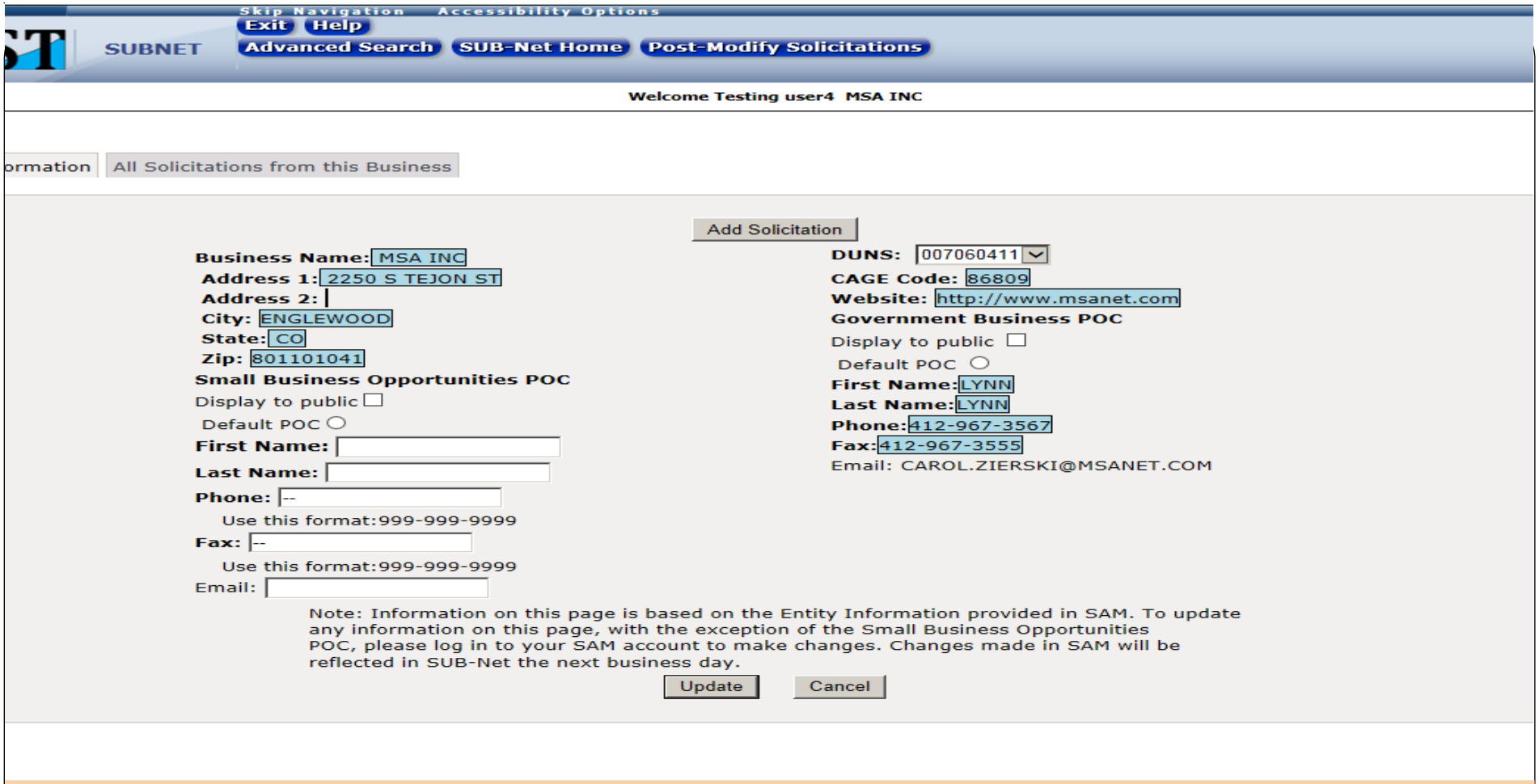


SUB-Net home page



Solicitation Number	Business Name	Place of Performance	Performance Start Date	Primary NAICS Code(s)	Secondary NAICS Code(s)	Type of Business Solicited	Solicitation Closing Date	Solicitation Description	Solicitation POC & Phone
TestSolVA1	SUMMIT HOTEL PROPERTIES, LLC	Big Stone Gap, VA	01/01/2016	111130 Dry Pea and Bean Farming		WOSB	12/30/2016	Sol1SUMMITHOTELVA	sai Pallavi 2021231234
Sol001	Acme Construction	Big Stone Gap, VA	01/04/2016	237310 Highway, Street, and Bridge Construction		Self-certified Small Disadvantaged Business (SDB)	06/16/2016	Add Sol001 Acme without DIVISION field	Andrew Kerniglia 2022013232
Sol001	Acme Construction	Big Stone Gap, VA	01/04/2016	237310 Highway, Street, and Bridge Construction		Self-certified Small Disadvantaged Business (SDB)	06/16/2016	Duplicate Sol001#2 Acme with DIVISION DIV002 Hawaii Kapaa	Andrew Kerniglia 202-201-3232
Solicitation001	SUMMIT HOTEL PROPERTIES, LLC	Charlottesville, VA	05/27/2016	111331 Apple Orchards	331210 Iron and Steel Pipe and Tube Manufacturing from Purchased Steel,522293 International Trade Financing	Self-certified Small Disadvantaged Business (SDB),Small Business	05/27/2017	Testing Add Solicitation	Jim Doughty 9089878765
Dev3May31	RISK CONSULTANTS, INCORPORATED	Big Stone Gap, VA	05/31/2016	111110 Soybean Farming	238340 Tile and Terrazzo Contractors,238340 Tile and Terrazzo Contractors,238340 Tile and Terrazzo Contractors	Self-certified Small Disadvantaged Business (SDB),SBA-certified 8(a) Program Participant	07/31/2016	Dev3May31	Tes Boc 1311231234
Dev3May31	RISK CONSULTANTS, INCORPORATED	Big Stone Gap, VA	05/31/2016	111110 Soybean Farming	238340 Tile and Terrazzo Contractors,238340 Tile and Terrazzo Contractors,238340 Tile and Terrazzo Contractors	SBA-certified 8(a) Program Participant,Women Owned Small Business (WOSB)	07/31/2016	Dev3May31	Tes Boc 1311231234
TestingDiveJune07	Acme Construction	Big Stone Gap, VA	06/07/2016	111110 Soybean Farming	112210 Hog and Pig Farming	Self-certified Small Disadvantaged Business (SDB)	06/29/2016	test division	tes tes 1231231234
					238340 Tile and Terrazzo	Women Owned			

SUB-Net Solicitation Search Results


Skip Navigation Accessibility Options
Exit Help
SUBNET
Advanced Search SUB-Net Home Post-Modify Solicitations
Welcome Testing user4 MSA INC
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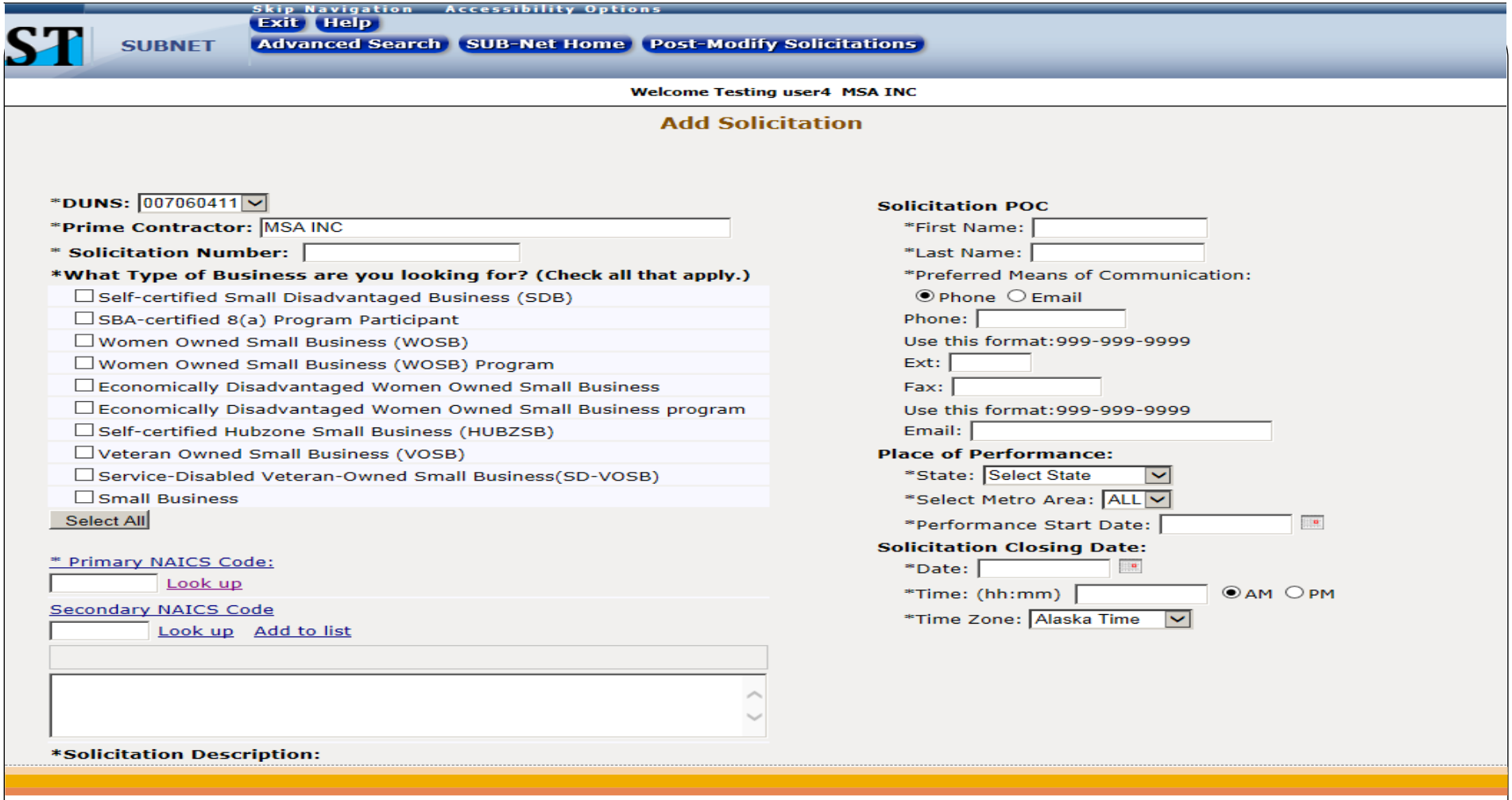
Add Solicitation
Business Name: MSA INC
Address 1: 2250 S TEJON ST
Address 2:
City: ENGLEWOOD
State: CO
Zip: 801101041
Small Business Opportunities POC
Display to public
Default POC
First Name:
Last Name:
Phone: --
Use this format:999-999-9999
Fax: --
Use this format:999-999-9999
Email:
DUNS: 007060411
CAGE Code: 86809
Website: http://www.msanet.com
Government Business POC
Display to public
Default POC
First Name: LYNN
Last Name: LYNN
Phone: 412-967-3567
Fax: 412-967-3555
Email: CAROL.ZIERSKI@MSANET.COM
Note: Information on this page is based on the Entity Information provided in SAM. To update any information on this page, with the exception of the Small Business Opportunities POC, please log in to your SAM account to make changes. Changes made in SAM will be reflected in SUB-Net the next business day.
Update
Cancel

SUB-Net – Business Information



SUB-Net – Add New Solicitation

Help Desk

- **eSRS Functionality Questions**
  - Federal Service Desk www.fsd.gov
  - Within the U.S. toll free at 1-866-606-8220 or outside

    the U.S. at 334-206-7828

- **Assistance with Interpreting SBA's Regulations**
- Kenneth Dodds
  - Director, Office of Policy, Planning & Liaison
  - 202-619-1766
  - kenneth.dodds@sba.gov

Help Desk

- **Assistance with Enforcing SBA's Subcontracting Policy Or Questions**

1st Contact the Contracting Officer whom awarded the contract

2nd SBA Commercial Marketing Representative (CMR) for your area To locate your CMR copy the link below to your browser

Log on to www.SBA.gov

Click Contracting

Scroll down to Resources for Small Business

Click on Commercial Marketing Representative (CMR)

Help Desk

SBA's Subcontracting Program Mana

Angela Terry

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- 202-205-9455